

THE NAIFA DUPAGE ANNUAL SALES CONGRESS

MARCH 29, 2018 4 HOURS CE

Featuring: **Desmond D. Clarke, James J. Silbernagel LUTCF, CFP®**
and Dennis A. Prentice HOF, LUTCF, RFC



Desmond D. Clark “6 Principals of Winning”

Des, a Chicago Bears fan favorite, is considered one of the greatest Tight Ends in the history of the franchise. His 68-game starting streak included the 2006 XLI Super Bowl game, the highlight of his 13-year career in the NFL. In addition to serving as President of the NFL Alumni Chicago Chapter, Clark is founder & CEO of Corporate Cup Celebrity Challenge with a mission to bridge the chasm of poverty through educational empowerment. Clark is also Co-Founder of his financial practice One Life Advisory, a dba under MassMutual Chicago. Clark has long leveraged his years of leadership on and off the field to help others achieve their maximum potential and build a better community.

As an entrepreneur, mentor, author, and motivational speaker, Desmond is dedicated to excellence and enhancing the lives of others; making every effort to transform strangers and associates alike into extended family members.

James J. Silbernagel, CFP®, LUTCF “Charitable Planning for the Middle Class”

Jim is an independent agent registered with Woodbury Financial Services, Inc. He entered the insurance industry in 1982 followed by the financial services industry in 1986. Jim is the creator and host of *Real Wealth®*, an online radio program for insurance and financial professionals to educate their clients.

Jim is a 20-year life and qualifying member of MDRT. He is a 25-year member of NAIFA, member of FSP, Forum 400, Financial Services Institute, Advisors in philanthropy, ambassador for Main Street Philanthropy, and past moderator for Junior Achievement. Jim’s mission in life is to make a positive, meaningful difference in people’s lives.



Dennis A. Prentice, HOF, LUTCF, RFC “The Answer’s in the Questions”

Denny is an Multi Lines agent with Country Financial. Denny is a perennial MDRT qualifier and has been inducted into the Country Financial “Hall of Fame.” With over 40 years in the business, he has perfected the art of cross selling in a multi-line environment.

Denny prides himself on working hard to provide the best possible service to his clients. Being able to help people is a central part of his life and he enjoys being of service to his clients and community.



Ethics CE offered 8:30 – 11:30, Lunch Buffet at Noon and Program 1-5 followed by Happy Hour

Empress Banquets

200 E Lake Street

Addison, IL 630-279-5900

For more information, call Sherri Wheeler at (630) 443-6464



Invites you to attend the
2018 Annual Sales Congress

Name _____

Company _____

Street _____ City _____

Zip code _____ Phone _____

Email address _____

I will attend the 3 hour Ethics Class Yes _____ No _____

NAIFA Member? Yes ___ No ___ Which Local? _____

Sales Congress Fee:

Early Registration \$90 \$100 for walk ins

Block Table of 8 \$640 (\$80.00 each)

Payment Method:

Check Payable to NAIFA DuPage: \$ _____

Credit Card (Visa, AMEX or Master Card)

Number _____

Billing Zip Code _____ **Billing Zip Street Number** _____

Expiration Date _____ Security Code _____ (feel free to call with this)

Bring a non NAIFA Member and save \$10.00 on your registration. If the guest joins NAIFA at Sales Congress, we will refund their registration fee.