

NAIFA Central IL Membership Meeting



Thursday, February 14, 2019

11:30 – 1:00 p.m.

Bella Milano, 4525 Wabash Ave, Springfield, IL

Guest Speaker: Jay Sweeney, AWMA

Life Made Easy

Actionable Approaches for Generating New Opportunities

Jay Sweeney, a Wealth Management Consultant with Saybrus Partners, brings a wealth of sales experience to his role helping agents grow their life insurance businesses. Jay delivers proven sales ideas, product expertise and effective client approaches that help his agents create lasting client relationships.

Prior to joining Saybrus Partners, Jay was a Financial Representative for Northwestern Mutual. In that role, he provided clients with solutions to address their financial needs and goals, as well as coaching new representatives on products and running effective client meetings.



He is married to his high school sweetheart Maria, and has two children, Luke and Lauren. Enjoys playing golf, racquetball, and coaching his son's baseball team.

Jay holds a B.S. in Finance from Northern Illinois University and Series 6, 7, and 63 registrations and the Accredited Wealth Management Advisor designation.

**1 General Continuing Education Credit Available

Free to NAIFA Members - \$5 for CE filing fee (pay onsite)

Guests fee is \$15, and they are welcome and encouraged!

RSVP to Sara Decatoire at sara@naifa-il.com or call 217-529-0126 by February 8th.