

NATIONAL CATHOLIC SOCIETY OF FORESTERS
BEYOND LIFE INSURANCE • (800) 344-6273 • www.ncsf.com

**FAIRFIELD INN
AND SUITES
SCHAUMBURG, IL**

**700 NATIONAL PARKWAY
SCHAUMBURG, IL 60173**

**Oct. 3
2019**

8 A.M. - 4:30 P.M.



TIME **IS** RUNNING OUT

TAKE OFF! SIGN UP TODAY!

Join us for this FREE educational event!
Listen to top speakers!

Breakfast 8:00 a.m.

Presentation Begins 9 a.m.

Lunch will be provided.

See full agenda on back.

Call the Sales Team with questions 800-344-6273.

EDUCATION IS A KEY TO YOUR SUCCESS

GUEST SPEAKERS ROBIN MUELLER,
JOHN WHEELER, MICHAEL SHOULTZ

This FREE event is aimed towards giving you all the information and support you need to be successful!

- Increase Your Production and Appointments
- Improve Your Sales Techniques
- Lead with a Passion and Purpose

MAKE YOUR RESERVATION TODAY! (800) 344-6273 X 236



Your Key to More Sales

October 2nd & 3rd, 2019

Agenda

Wednesday, October 2nd

Wyndham Garden Elk Grove Village O'Hare

2550 Landmeier Rd., Elk Grove Village, IL 60007

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|----------------------|-----------------------|
| 3:00 p.m. | Hotel Check In Begins |
| 6:00 p.m – 8:00 p.m. | Welcome Dinner |

Thursday, October 3rd

Fairfield Inn and Suites

800 National Parkway, Schaumburg, IL 60173

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| 7:30 a.m. – 9:00 a.m. | Registration – Hotel Lobby |
| 8:00 a.m. – 9:00 a.m. | Continental Breakfast |
| 9:00 a.m. – 9:15 a.m. | Official Opening – NCSF CEO Lisa Bickus |
| 9:15 a.m. – 10:45 a.m. | Session 1 – Robin Mueller Presentation |
| 10:45 a.m. – 11:00 a.m. | Break |
| 11:00 a.m. – 12:00 p.m. | Session 2 – John Wheeler Presentation |
| 12:00 p.m. – 1:00 p.m. | Buffet Lunch |
| 1:00 p.m. – 1:15 p.m. | Session 3 – NCSF Team Presentation |
| 1:15 p.m. – 2:00 p.m. | Session 4 – Michael Shoultz Presentation |
| 2:00 p.m. – 2:15 p.m. | Break |
| 2:15 p.m. – 3:00 p.m. | Session 5 – Michael Shoultz Sales Game |
| 3:00 p.m. – 3:15 p.m. | Break |
| 3:15 p.m. – 3:30 p.m. | NCSF Awards |
| 3:30 p.m. – 4:30 p.m. | Session 6 – Robin Mueller presentation |

GUEST SPEAKERS

Join us for this FREE educational event!



ROBIN MUELLER

Past president of the Milwaukee Association of Insurance and Financial

Advisors. Robin also was president of the Wisconsin Association of Insurance and Financial Advisors. He is a distinguished service award recipient of each of those Associations. Robin served as President of the Foundation for Insurance and Financial Education. He has authored one of NAIFA's Programs in a Box. Robin is a frequent presenter at NAIFA and has spoken at GAMA, NAFIC and MDRT.

Money Magazine, Life Insurance Selling, Investment News, The National Underwriter, and the Journal of Financial Planning. Serves on the Board of Trustees of NAIFA, National and President of NAIFA Illinois. Qualified numerous times as a member of the Million Dollar Roundtable and member of the Board Member of Forum 400.



Michael Shoultz

CEO of Spirit Rising Coaching and a certified DISC Method Consultant. Experienced

speaker trainer and consultant, Michael helps individuals, organizations, and businesses develop their abilities to communicate and collaborate at a world-class level so they can grow their business results. Michael shares in an engaging and supportive way, practical steps to help individuals and teams discover, maximize and lead with their strengths in order to achieve higher levels of performance.



JOHN WHEELER

Executive Vice President of Water Tower Financial Partners, LLC. Registered

principal and financial advisor with MML Investors Services, LLC. An extensive background in the financial services industry. Well known speaker in the financial services industry quoted in such publications as

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